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 SarasotaWow.com



Serving Sarasota residents for many years



COLDWELL BANKER REALTY
 423 St. Armands Circle
 Sarasota, FL 34236

Owned & Operated by NRT, LLC

October 2023 VIP Newsletter



Finally, Fall!

COOLER TEMPS, WORLD SERIES, FOOTBALL AND GOBLINS

I look forward to assisting with your next residential or investment real estate move.



ROGERS MOORE VOTED ONE OF "SARASOTA'S TOP 12 REALTORS" BY SRQ MAGAZINE READERS

BASEBALL
 WORLD SERIES OCTOBER 22, 2023

"Baseball is 90% mental, the other half is physical."
 ...Yogi Berra

MARKET TRENDS

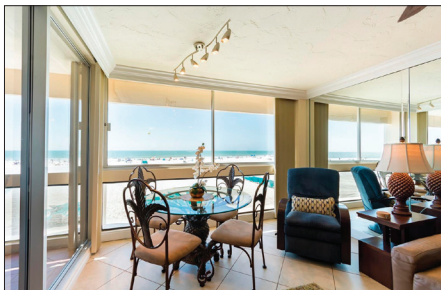
Home sales in Sarasota County decreased by 6.6%, and prices increased 1.1% year-over-year through July 2023 — average single family home price is \$535,000. Conventional mortgage interest rates for residential loans hit 7.31% the last week of September, the highest since year 2000. Homowners insurance carriers are raising premiums to stay ahead of rising costs.

FACTS

Just the facts, M'am....

- Florida ranks #1 in the Top 10 migration states with a net gain of 319,000 people in 2022
- Florida accounted for 23% of international real estate sales in the USA, as of 3/23
- Multi-generational housing was 14% of all homes purchased in the US in 2022
- Build-to-rent communities are gaining appeal, like The Tides in Lakewood Ranch
- Oops! Opendoor, the largest iBuyer, scaled back their buying 45% in 3rd Quarter of 2022

WHAT'S SELLING: SIESTA KEY CONDOS ON THE BEACH



Palm Bay Club
 1BR/1BA • 720 SF
 SOLD \$950,000



Gulf & Bay Club
 2BR/2BA • 1,337 SF
 SOLD \$882,000



Casarina
 2BR/2BA • 1,713 SF
 SOLD \$1,120,000

Let's talk about residential or commercial real estate properties – see you on facebook and linkedin!

Parting Thoughts...

People ask me what I'd most appreciate getting for my eighty-seventh birthday, I tell them a paternity suit"

...George Burns

"If we couldn't laugh we would all go insane." ...Jimmy Buffett

Check out our website: SarasotaWOW.com

SEE YOU ON FACEBOOK • LINKEDIN

